



Oslo Drops

Versatile & Natural Sugar Free Drop



CUSTOMER DEMAND

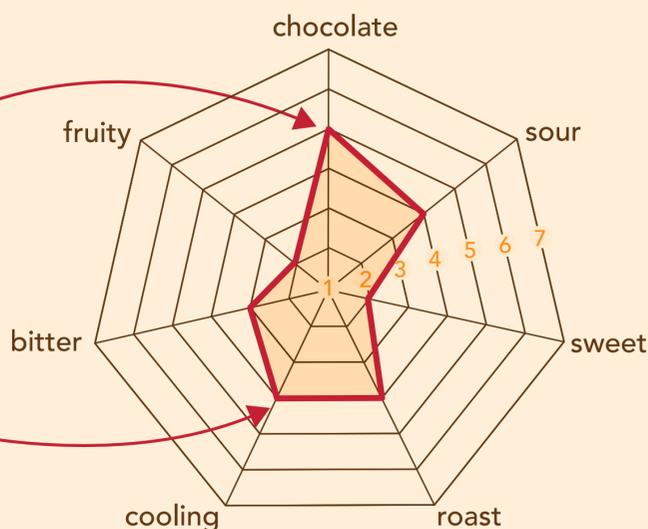
“Natural” and non-GM sugar free products

Oslo Drops are a sugar free, high cocoa mass drop containing sunflower lecithin. They are formulated to fit the customer demand for “natural”* and non-GM sugar free products.

FLAVOR PROFILE

Moderately high chocolate impact

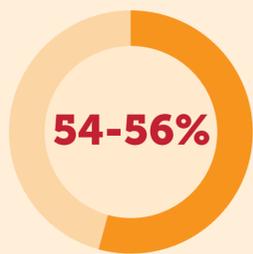
Balanced cooling effect from erythritol



Ingredients: Chocolate liquor, dextrin (from non-GMO corn), erythritol, sunflower lecithin, Reb A (extract of stevia), natural flavor

FORMULATION

Cocoa Mass



Oslo was formulated for a high-impact chocolate flavor with all of the cocoa mass coming from Liquor, including West African liquor with flavor notes from special roasting.

Sweetener System

Oslo contains a “natural” sweetener system not derived from GMO’s. The ingredients were selected to deliver a better mouthfeel and cleaner flavor profile with less of the cooling effect associated with many “natural” reduced sugar systems.

Note, dextrin should not be confused with maltodextrin. Dextrin is a fiber with a much lower glycemic index (25 vs. 85). Customers have the option to call it “soluble corn fiber derived from non-GMO corn” if they please.

Sunflower Lecithin

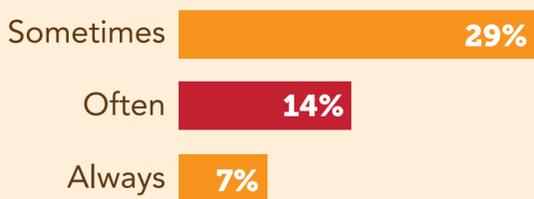
Sunflower lecithin is a consumer-friendly alternative to soy.

Please note that it is still manufactured on shared equipment with milk and soy-containing products. Milk and soy may be present.

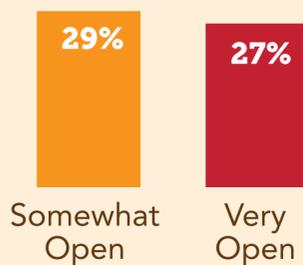
SURVEY RESULTS

We polled 1000 consumers to find out what they think about reduced and sugar free chocolate products.

50% of those surveyed stated they eat sugar free and reduced sugar chocolate candy products



56% were open to eating reduced or sugar free chocolate candy



Reduced or Sugar Free



Millennials & Gen X prefer a 50% reduced sugar chocolate product

APPLICATIONS

Oslo drops can be used in all common drop applications, including **baking**, **bar making**, and **trail mixes**. They are ideal for customers looking for a “natural”, sugar free drop. They are appropriate for products using “**keto friendly**” ingredients.



* With no current guidance from the FDA on what is to be considered natural, this term can have different implications to different customer bases.